# External Sector Aggregates and Sustainable Economic Development: Are there Expected Behaviour of Export, Import and Exchange Rate Variability in Nigeria?

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## Abstract

he paper investigated on the behaviour of export, import and exchange rate variability as external sector aggregates and sustainable economic development in Nigeria using time series data spanning from 1970 to 2021. The paper adopted an ARDL (Autoregressive Distributed Lags model) and Bounds Test to check for the cointegration and long-run form of the variables in the model. This is so because the order of integrations were not the same, that is; a combination of order zero and order one (a condition that required the application of the ARDL model). Overall, the paper documented evidence of positive and insignificant effect of external sector aggregates (export and import) but negative and significant effect of exchange rate behaviour on sustainable economic development in Nigeria. The implication of the above findings suggested that export of goods and its twin import response have favoured balance of payment equilibrium while exchange rate has not fared well in sustaining growth in Nigeria. The paper is therefore, of the view that a quick policy response geared towards stimulating economic activities that will appreciate exchange rate of Naira to foreign currencies should be adopted to ensure sustaininable economic development in Nigeria.

**Keywords:** *Export, import, exchange rate variability, sustainable economic development and Nigeria* 

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# Background to the Study

External sector analysis is one of the critical sectors that brings about economic growth and development processes in mostly developing economies such as Nigeria. Admittedly, external sector is the only means through which countries of the world transact economic activities. In a real sense, external sector contributes to stable equilibrium, which leads to sustainable growth and development. Many empirical evidences have documented either positive and significant relations between external aggregates and growth (e.g. Emmanuel and Obong, 2021; Badejo, Maku, Adelowokan and Alimi, 2018; Lawal and Ezeuchenne, 2017), while others found that external sector aggregate has a negative and insignificant relationship with growth (e.g. Francis and Augustine, 2019; Akidi, Tubotamuno and Obayori, 2018; Berasaluce and Romero (2017). However, the major indicators of external sector aggregates can be identified to include the balance of payments, exchange rate variation, foreign exchange earnings, imports, exports, external debt and among others. Trade provides both foreign exchange earnings and market stimulus for accelerated economic growth and development especially in developing economies (Berasaluce and Romero (2017).

However, exchange rate of Naira to US Dollar for the past decades has continued to depreciate from N180.00 per US\$ in 2015 to about N415.00 per US\$ in 2022 (CBN, 2022). Consequently, external sector aggregates such as total imports, total exports, Foreign Direct Investments (FDI), exchange rate variability and so on have grossly affected the Nigerian economy.



# Figure 1: Trend Analysis

## Source: E-view 12.0

Figure 1 as represented above showed a trend analysis of external sector variables (total export, total import and exchange rate variability) in Nigeria. Total export has moderated at the early 1980's and had continued in the trend up to 2020 when total export had shown upward movement. In total import, the trend was gradual and had continued even in the early 2020's while exchange rate variation appreciated in the early 1980's but was shown to be depreciated from early 2000's up to the present years.

# Literature Review

The paper adopted a BPC (Balance of Payment Constrained) model proposed and extended by Thirlwall (1979) and Ferreira and Canuto (2003) respectively.

The BPC model maintained that the balance of payment equilibrium is restrained by a slow growth rate of individual country. According to the model, it is assumed that the balance of trade equilibrium is basically a function of income of individual country only. By implication, export and import performances determine growth in the long run. Inspite of its application to economic theory, the model has been accused by some scholars for not incorporating savings-investment gap, fiscal gap and balance of payment monetary implications. However, the paper proposed few selected empirical literatures as contained in table 1 below:

Table 1: Empirical Literature

S/N	Author(s)	Years	Countries	Topics	Variables	Methods	Findings
1.	Ohiomoje	1990 - 2018	Nigeria	Impact of trade, foreign	GDP, price level	VAR, Impulse	The result showed that GDP, price
	(2021)			stock and market index	and interest rate	response	level and interest rate is positivel
				on macroeconomic variables in Nigeria		function and EVD	related to trade in the long run
2.	Emmanuel	1981 - 2019	Nigeria	External sector	FDI, External	VAR and	It was found that FDI, external
	and Obong			liberalization and	Debt, Trade	Granger	debt, trade openness and exchange
	(2021)			output growth in	opennes and	causality test.	rate were positively GDP in
				Nigeria	Exchange rate		Nigeria.
3.	Francis and	1980 - 2017	Nigeria	Analysis of External	Exchange rate,	Correlation	The study documented that
	Augustine			sector aggregates and	external debt	analysis and	exchange rate had a negative and
	(2019)			economic growth in	and export	Error correction	significant effect on GDP in Nigeria
	<b>D</b> 1 ·	1000 001(	NT: -	Nigeria.	<b>T</b> , <b>1</b> ,	mechanism	771 · · · · · · · · · · · · · · · · · ·
4.	Badejo,	1980 - 2016	Nigeria	Effect of external sector	Total export,	Vector error	There is a positive effect of non oil
	Maku,			aggregates on economic	government	correction	sector and growth in Nigeria
	and Alimi			growth in Nigeria.	experiance and	mechanism	
	(2018)				exchange rate		
5	(2018) Akidi	1981 - 2016	Nigeria	External sector	RCDP Imports	FCM	It was revealed that imports
0.	Tubotamuno	1901 2010	rugenu	aggregates and	Exports.	Lem	Exchange Rate and FDI was
	and Obavori			economic growth in	Exchange Rate		negative while Exports was positive
	(2018)			Nigeria	and FDI		in relation with economic growth in
	( )			0			Nigeria
6.	Lawal &	1985 - 2015	Nigeria	Impact of foreign trade	Export, import.	VECM	VECM result revealed that both
	Ezeuchenne			on economic growth in	BOP and trade		export and BOT were significant on
	(2017)			Nigeria	openness		growth while import and trade
							openness were insignificant.
7.	Berasaluce	1990 - 2015	Korea	External sector	Exports, imports	Vector	It was found that exports and FDI
	and Romero			variables and Economic	and FDI	autoregressive	were not driven by growth in
	(2017)			growth in Korea.		model	Korea.
8.	Hamdan	1995 - 2013	Arab	Impact of exports and	Export and	Panel Data	Exports and imports had positive
	(2016)		Countries	imports on economic	import	Analysis	impact on economic growth in Arab
				growth in Arab			countries.
a	Bakari (2016)	1990 - 2015	Canada	Relationship between	Export import	VAR and	There was no relationship between
).	Daka11 (2010)	1990 - 2013	Canada	export, import and	and GDP	Granger-	exports imports and economic
				economic growth in	und OD1	Causality tests	growth in Canada and evidence of
				Canada			bidirectional causality runing from
							imports to economic growth and
							exports to economic growth.
10.	Uwakaeme	1980 - 2012	Nigeria	Determinants of the	Openness,	Johansen Co-	It was found that trade openness
	(2015)			direction of causality	inflation and	integration and	wa, negative while inflation and
				between economic	fiscal deficit	Granger	excessive government fiscal deficit
				growth and growth		Causality tests	showed significant with economic
				indicators in Nigeria			growth
11.	Saaed and	1977 - 2012	Tunishia	Impact of export and	Import, export	Granger	It was found that export and import
	Hussain			import on economic	and GDP	Causality and	Granger Cause economic growth in
	(2015)			growth in Tunisia		Johansen	Tunisia.
12	Adoloria ar 1	1085 2012	Nicoria	Impact of fourier turn 1-	Total overant	Contegration	Total Export (TEX) remains position
12.	Adeleye, and	1985 - 2012	Nigeria	on economic growth in	total import and	ECIVI	and significant while others remain
	(2015)			Nigeria	GDP		insignificant, in Nigeria
13.	Azeez, Dada	2000 - 2012	Nigeria	Effect of international	Import, export.	OLS	International trade has a significant
	and Aluko		0	trade on the economic	trade openness		effect on growth while imports,
	(2014)			growth of Nigeria	and GDP		exports, and trade openness have
				, in the second s			insignificant effect on growth.
14.	Arodoye and	1981 - 2010	Nigeria	Nexus between foreign	Export, import	VAR	It was found that there was a stable,
	Iyoha (2014)	quarterly		trade and economic	and exchange		long- run relationship between
				growth in Nigeria	rate		foreign trade and economic growth.
15.	Adeleke,	1999 - 2013	Nigeria	Impact of foreign direct	OLS	FDI, interest and	Economic growth is directly related
	Olowe and			investment on Nigeria		inflation rate	to inflow of FDI and statistically
	Eccosin $(2014)$			economic growth			significant

Source: Author's Compilation, 2023

# Model Build Up

The framework of this paper relied on the Grossman and Helpman (1991) extention of constant return to capital or the technology and capital to include trade as a major determinant of growth as postulated by the growth model of Romer (1986 and 1989) and Robert Lucas (1988). According to Grossman and Helpman (1991), both technology and foreign trade can be engaged endogenously. Therefore, the paper specified as follow;  $Y_{t} = f(A, K, 1-\alpha, T, \alpha)$ (1)

Where;

Y, is the output growth rate, A implies Index of Technology, K connodes Private Capital, Trepresents Trade, 1-a suggests Share of Private Capital, a implies Share of trade In line with the objective of this paper, equation (1) is written in an intensive form as:  $Y_t = f(T\alpha)$ (2)

In equation (2), Trade (T) is composed of trade of both import (IMP) and export (EXP). The paper also included exchange rate (EXR) as major variables for external sector aggregates. This is done to avoid the issue of heterosdasticity that may occur in the process. Therefore, the model is as follows:

 $Y_{t} = f(EXP, IMP, EXR)$ 

(3)

Substituting equation (2) into equation (3) and stating the model econometrically, we obtain (4)

 $Y_{t} = a_{0} + J_{E}XP_{t} + \beta IMP_{t} + \Psi EXR_{t} + u_{t}$ 

Econometrically, equation (4) is specified as:  $RGDP_{t} = a_{0} + \Lambda EXP_{t} + \beta IMP_{t} + \Psi EXR_{t} + u_{t}$ (5)

To improve the validity of the regression estimate, equation (5) is transformed into a loglinear form as follows:

 $Lg(RGDP_t) = a_0 + LgJEXP_t + Lg\beta IMP_t + Lg\Psi EXR_t + u_t$ (6)

Where;

RGDP represents the real Gross Domestic Product, EXP is the total export, IMP is the total import, EXR represents exchange rate, Lg is the logarithm transformation,  $J_{L}$ ,  $\beta$  and  $\Psi$  and the parameter, estimate, a<sub>2</sub> is the intercept and u<sub>1</sub> is the white noise or simply error term, while in apriori, it is expected that export and import are positive and exchange rate is negative.

Variables	Symbols	Definitions and measurements
Real GDP	RGDP	This is the aggregate value of goods and services produced in a country
		over a given period. (measures as the % of real GDP)
Total Export	EXP	Aggrgate exports by emigrants (% of GDP)
Total Import	IMP	Aggregate imports by immigrants;
		(% of GDP)
Exchange rate	EXR	Amount of domestic currency required to purchase one unit of foreign
		currency (constant 2015 US\$)

Table 2: Definition of Variables and Data Sources

Source: Authors' Compilation

# **Results and Discussion**

Table 3: Summary of ADF Unit Root Test

Variables	1% Critical Value	5% Critical Value	10% Critical Value	T -Statistic	Order	Prob.
(RGDP)	-4.211868	-3.529758	-3.196411	-8.306190	I(0)	0.0000
(EXP)	-4.211868	-3.529758	-3.196411	-8.583501	I(1)	0.0000
(IMP)	-4.211868	-3.529758	-3.196411	-8.105352	I(1)	0.0000
(EXR)	-4.211868	-3.529758	-3.196411	-4.657349	I(1)	0.0001

Source: Author's Computation, 2023

Table 3 above reveals that RGDP was stationary at level  $\{I(0)\}$  and has no unit root. On the other hand, total export (EXP), total import (IMP) and exchange rate (EXR) were stationary at order one  $\{I(1) \text{ and have no unit root. Therefore, at the various level of integration, the variables have been confirmed useable, which showed different order of integration and consequently the need for the application of ARDL model.$ 

#### Table 4: ARDL Long-run Form

ARDL Long Run Form and Bounds Test Dependent Variable: D(RGDP) Selected Model: ARDL(2, 0, 1, 4) Case 2: Restricted Constant and No Trend Date: 04/12/23 Time: 20:12 Sample: 1981 2021 Included observations: 37

Conditional Error Correction Regression								
Variable	Coefficient	Std. Error	t-Statistic	Prob.				
с	92480.81	61035.92	1.515187	0.1418				
RGDP(-1)*	-5.317044	1.966821	-2.703370	0.0119				
EXP01**	964.2793	2622.438	0.367703	0.7161				
IMP(-1)	-1189.891	3992.290 -0.298047		0.7680				
EXR(-1)	2061.375	434.7569	4.741443	0.0001				
D(RGDP(-1))	-27.57931	12.24483	-2.252323	0.0330				
	3710.279	4208.082	0.870592	0.3919				
	-1517 705	1006 568	-1.507803	0.0332				
D(EXR(-2))	-2790 183	917 4981	-3.041077	0.0053				
D(EXR(-3))	-2509.036	1025.684	-2.446207	0.0215				
* p-value incompatible with t-Bounds distribution. ** Variable interpreted as Z = Z(-1) + D(Z).								
Case	2: Restricted Con	istant and No	Trend					
Variable	Coefficient	Std. Error	t-Statistic	Prob.				
EXP01	181.3563	510.0841	0.355542	0.7251				
IMP	-223.7880	756.5666 -0.295794		0.7697				
EXR	387.6919	.6919 85.64323 4.52682		0.0001				
С	17393.27	8582.773	2.026533	0.0531				
EC = RGDP - (181.3563*EXP01 -223.7880*IMP + 387.6919*EXR + 17393.2740)								
F-Bounds Test Null Hypothesis: No levels relationship								
Test Statistic	Value	Signif.	I(0)	I(1)				
		A	symptotic: n=1	000				
F-statistic	6.105185	10%	2.37	3.2				
k	3	5%	2.79	3.67				
		2.5%	3.15	4.08				
		1%	3.65	4.66				
Actual Sample Size	37	Fi	Finite Sample: n=40					
		10%	2.592	3.454				
		5%	3.1	4.088				
		1%	4.31	5.544				
		Fi	nite Sample: n	=35				
		10%	2.618	3.532				
		5%	3.104	4.194				
		170	4.428	0.610				

Source: E-view 12.0

The estimates of the long run results as contained in tabe 3 showed that all the variables under investigation exhibited a long run relationship, which implied that they were cointegrated. The implication of the above empirical findings suggested that external sector aggregates (total export, total import and exchange rate variability) exhibit a stable long-run relationship with growth in Nigeria.

#### Autoregressive Distributed Lags (ARDL) and Bounds Test

The paper has already ascertained that the order of integrations after the unit root test were combiation of I(0) and I(1), which is the most reason for the use of ARDL. We can therefor hypothesize as follows;

 $H_{0:} = 0$ : Long run does not exist  $H_{1:} \neq 0$ : Long run exists However, the result of the bound test indicated that the value of the computed f-statistic was 6.1 point, which is higher than the upper bound value at 10%, 5%, 2.5% and 1% level of significant. This implies that there exist a long run mix among the variables under investigation.

### **Table 5:** ARDL ECM and Bound Test

ARDL Error Correction Regression Dependent Variable: D(RGDP) Selected Model: ARDL(2, 0, 1, 4) Case 2: Restricted Constant and No Trend Date: 04/12/23 Time: 20:14 Sam ple: 1981 2021 Included observations: 37

ECM Regression Case 2: Restricted Constant and No Trend							
Variable	Prob.						
D(RGDP(-1)) D(IMP) D(EXR) D(EXR(-1)) D(EXR(-2)) D(EXR(-3)) CointEq(-1)*	-27.57931 3716.279 322.0354 -1517.705 -2790.183 -2509.036 -5.317044	6.685824 3254.451 642.9468 855.5599 831.3063 934.9033 0.895905	-4.125042 1.141906 0.500874 -1.773932 -3.356383 -2.683738 -5.934831	0.0003 0.2639 0.6207 0.0878 0.0024 0.0125 0.0000			
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.660051 0.592061 68448.02 1.41E+11 -460.5726 1.641874	Mean dependent var S.D. dependent var Akaike info criterion Schw arz criterion Hannan-Quinn criter.		19132.90 107167.6 25.27419 25.57896 25.38164			

\* p-value incompatible with t-Bounds distribution.

F-Bounds Test	N	Null Hypothesis: No levels relationship			
Test Statistic	Value	Signif.	l(0)	l(1)	
F-statistic k	6.105185 3	10% 5% 2.5% 1%	2.37 2.79 3.15 3.65	3.2 3.67 4.08 4.66	

Source: E-view 12.0

This paper has shown that both endogenous and exogenous variables are correlated, such that the null hypothesis was rejected. This suggests that external sector aggregates (total export, total import and exchange rate variability) have a significant effect on growth in Nigeria, within the period under review. The paper further documented that export and import exert positive but not significant with growth while exchange rate revealed negative but significant effect with growth in Nigeria. This empirical finding contradicted with those of Akidi, Tubotamuno and Obayori (2018) who revealed that imports, Exchange Rate and FDI were not significant; yet export was statistically significant and positive, in line with the findings of the current paper.

# **Conclusion and Recommendation**

The main trust of this paper is to investigate external sector aggregates and sustainable economic development considering whether there are expected behaviour of export, import and exchange rate variability in Nigeria, employing data ranging from 1970 to

2021. Adopting an ARDL (Autoregressive Distribution Lags) method of estimation, the result showed that export and import exert positive but not significant with growth while exchange rate revealed negative but significant effect with growth. The paper recommended that a quick policy response geared towards stimulating economic activities that will appreciate exchange rate of Naira to foreign currencies should be adopted to ensure sustaininable economic development in Nigeria.

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